

New Feature		What does it mean for you?	Automatically visible to those with feature license. No set up.	Not automatically visible. Some set up (fees may be required).	Not automatically visible. Some set up. Paid feature.	Bug fixes
AIM	Choose Account Type before being presented with "New Account" screen	Manual Account Type selection allows users to select the type when creating a new Account which then displays all relevant fields without first clicking "Save". When Account Type is automatic, fields relevant to each specific record type are made visible after the user clicks "Save".		✓		
	Salesforce Content enabled with AIM	Content is an integrated library in Salesforce that manages documents. It allows for document publishing, searching and tagging, subscriptions, ratings, comments, and delivery tracking. It is also possible to have a unique e2sf email to send documents directly into Content. Interactions can also be configured to utilize Content instead of the current Notes and Attachments functionality.		✓		
	Interactions has optional Location and Resources fields	Interactions now has 2 additional fields that can be added to the Interactions page layout: Location and Resources. Interactions notifications will include these fields if populated with data.		✓		
	New Object called External Investments	Using the External Investments object, users can now track relationship between external Funds and their investors.		✓		
	Bugfixes related to PPMs	System no longer stalls when creating PPMs.	✓			
AIM Portal	Allows users to securely store and share deal-related or investor-related documents.	AIM Portal allows users to grant access to specific documents and provide each person with his or her own login and password. When a document is accessed, the system automatically creates a record of who has read which documents and the time they read them.			✓	
PULSE	Added ability to specify a Reporting Frequency when applying metric sets	Users can now select Reporting Frequency when applying metric sets to PULSE Projects. Picklist options include Yearly, Semiannually, Quarterly, Monthly.	✓			
	Metrics can be easily reordered using drag and drop functionality	Users can reorder metrics in the Metrics Related List on PULSE Projects.	✓			
Salesforce.com	Content Workspaces are now called Libraries	Contact Workspaces are called Libraries to make them easier to understand.	✓			
	New display for List Views on the Account and Contact tabs	The Printable View and Refresh links now display as icons. In list views for records with Chatter feed tracking enabled, click "+" or "-" in the Action column to follow or stop following a record.	✓			
	Report Builder allows users to select multiple fields at once	In report builder, users can select multiple fields at once to add, remove, or reorder. Press CTRL (Windows) or Command (Mac) while selecting multiple fields.	✓			
App Exchange	in force Connector app by Red Kite	The in force Connector allows users to view your Contact's LinkedIn® profile directly within your Salesforce contact pages, providing the ultimate contact profile.			✓	
	Auto vCard app by Arrowpointe	Auto vCard allows you to create a vCard file for the import of information from Salesforce.com (e.g. Lead, Contact, Account or User) into a Personal Information Manager (e.g. Microsoft Outlook, Apple Address Book, etc.)			✓	